

iAccess Partners and Astorius facilitate access to small cap Private Equity for qualified investors

Swiss fintech company iAccess Partners and Astorius, a Hamburg-based fund of funds provider specialising in small cap Private Equity, are entering into a partnership to give qualified investors access to Private Equity in the European and US small cap market, an asset class that has so far been largely reserved for institutional investors.

Access to small cap Private Equity through a bankable product

Astorius invests in carefully selected Private Equity fund managers in the small cap segment in Europe and the USA. In this segment, value is frequently created through the active development of companies, for example through internationalisation, strategic add-on acquisitions, or the professionalisation of processes and structures. Astorius has pursued this approach since 2012 and has launched twelve funds of funds over this period.

Through iAccess Partners, Astorius' fund of funds can be accessed starting from EUR/USD 25.000 instead of typical minimum investment sizes of EUR 200.000 or USD 250.000. Investments through iAccess Partners are made via bankable ISINs and can be processed through existing custody accounts.

Same strategy, simplified access

«Our goal was not to create a different product, but to make an existing one easier to access», says Julien Zornig, Managing Partner at Astorius. «Many approaches to democratising Private Equity change the product in order to facilitate access. With iAccess Partners, we have found a way to lower the entry barriers without changing our investment approach. Investors gain access to the same strategy, the same fund programmes and the same selection standards that we have applied for our existing investors for many years.»

Private Equity investments offer access to companies that are not available on the stock market. However, access to established fund managers has so far often been tied to high minimum investment amounts. The partnership between iAccess Partners and Astorius combines a simplified investment process with a selection approach specialised in small cap.

«Private markets are increasingly becoming a permanent component of long-term asset allocations. With Astorius, we gain a partner that has specialised for many years in the selection of Private Equity funds in the European and North American mid-market», says Dimitri Manser, Partner at iAccess Partners. «The collaboration expands our offering with an established and clearly focused Private Equity strategy.»

About iAccess Partners: iAccess Partners, based in Baar, enables qualified private clients, financial intermediaries and institutional investors to invest in Private Markets more simply, securely and efficiently — with low minimum investments, bankable ISINs and a fully digital investment process. The company has in-depth experience in the selection and structuring of Private Market investments and offers access to attractive, exclusive investment opportunities that have so far been inaccessible to many investors.

Further information: www.iaccesspartners.com

About Astorius: Astorius is a Private Equity firm based in Hamburg. Since 2012, the company has focused exclusively on Private Equity in the small cap segment and invests through its fund programmes in selected fund managers in Europe and North America. The focus is on small cap managers that create value through the active development of their portfolio companies. Selection is based on a multi-stage process that assesses not only performance but in particular the operational capabilities of fund managers. Astorius invests its own capital in the fund programmes alongside its investors and pursues a long-term, partnership-based approach.

Further information: www.astorius.net

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